

International Trade

-Acronyms-

ATO – Agricultural Trade Office (or, alternatively, Agricultural Trade Officer)

CDFA – California Department of Food & Agriculture

CITD – Center for International Trade Development

DOC – US Department of Commerce

FAS – Foreign Agricultural Service (USDA)

(There are numerous acronyms under FAS, but since the reorganization, the are unfamiliar to everyone)

SBA – Small Business Administration

SBDC – Small Business Development Center

USDA – US Department of Agriculture

WTO – World Trade Organization

WUSATA – Western US Agricultural Trade Association

NASDA – National Association of State Departments of Agriculture

NRA – National Restaurant Association

SUSTA – Southern US Trade Association

USAEDC – US Agricultural Export Development Council

APHIS – Animal & Plant Health Inspection Service (USDA)

FSIS – Food Safety Inspection Service (USDA)

AMS – Agricultural Marketing Service (USDA)

MAP – Market Access Program (FAS market development program)

FMD – Foreign Market Development Program (FAS market development program)

EMP – Emerging Markets Program (FAS market development program)

TASC – Technical Assistance for Specialty Crops (FAS market development program)

QSP – Quality Samples Program (FAS market development program)

GSM 102 (GSM 103) – “General Sales Manager” – refers to Federal credit programs for exporting ag products.

MRL – Maximum Residue Level

FSN – Foreign Service National (an employee of the US Embassy)

APAC - Agricultural Policy Advisory Committee for Trade

ATAC - Agricultural Technical Advisory Committees for Trade

USTR – US Trade Representative

AID (or USAID): Agency for International Development

Cooperator – refers to a participant in the MAP or FMD program

The Post – refers to the FAS office in a US embassy overseas.

Codex – Codex Alimentarius – International agreement on chemical residues

Other Trade Acronyms: <http://usinfo.state.gov/products/pubs/trade/acron.htm>